



Fermentation sugar sources Comparison of existing technologies & BASF process -BASF Dry-milling (BioEtOH) BASF **Process** Sugar mill Wet-milling process Raw material Corn Sugar cane Corn Corn > 99% Fermentation sugar purity > 98 % ~ 70% > 90% (food-grade) Autonomy of sugar production Low Low High High Raw material costs World market World market World market **World market** Investment costs Low High¹ Low Medium

Low1

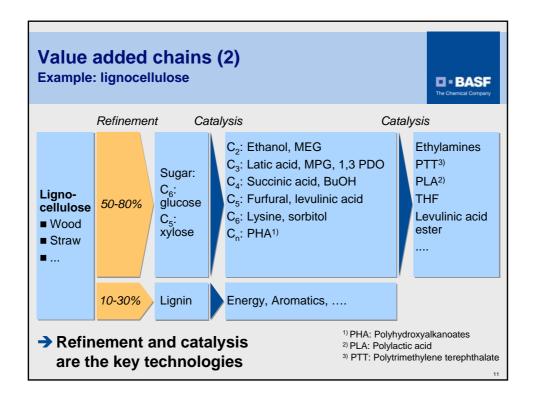
Low

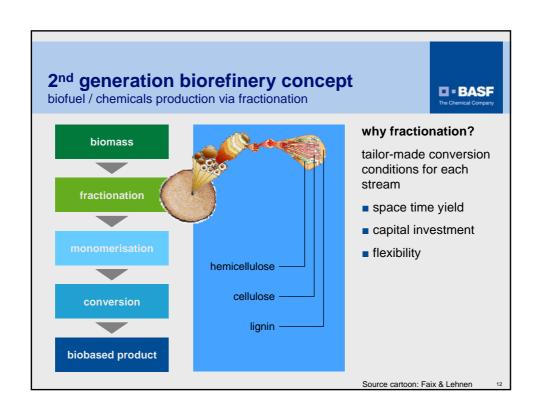
¹ World-scale plants (>1.5 Mio tons/a crushing capacity)

Production costs

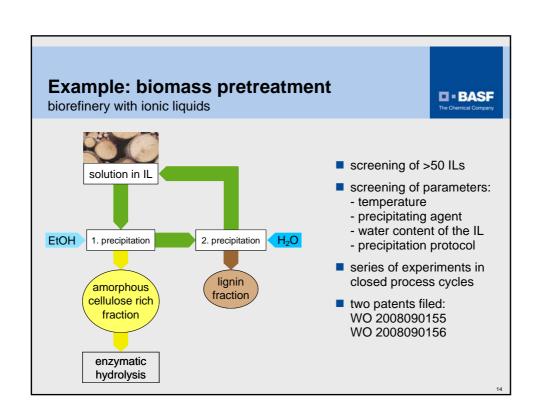
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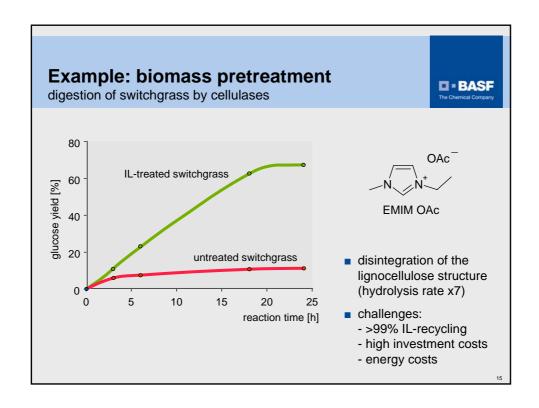
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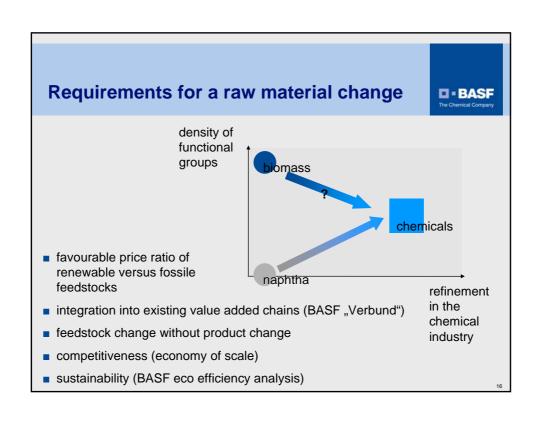


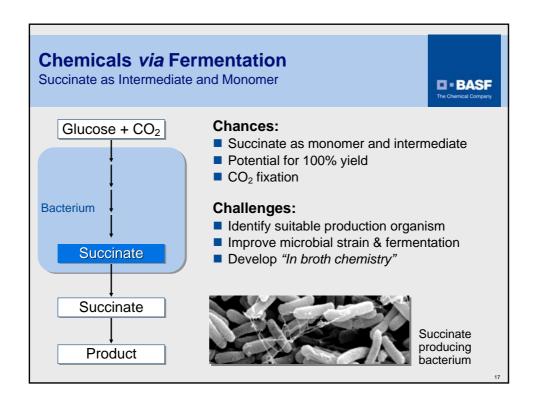


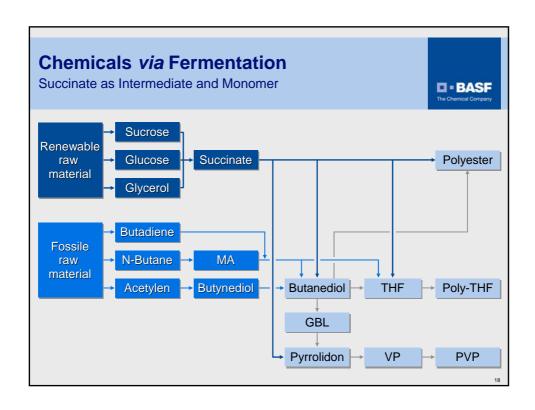
Example: biomass pretreatment ionic liquids I liquid below 100 °C In non flammable Immiscible with many organic solvents BASF know-how & production various emerging applications dissolution of (ligno-)cellulose exclusive license from the University of Alabama (patents of Prof. Rogers)

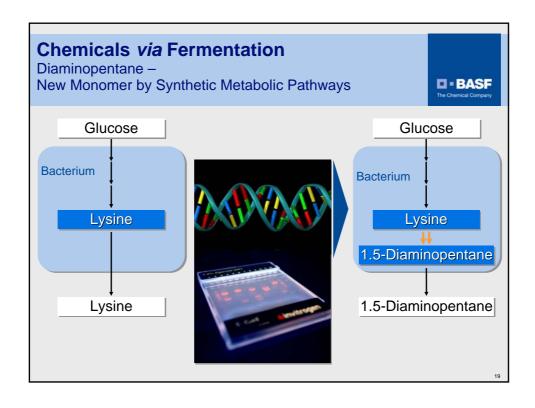


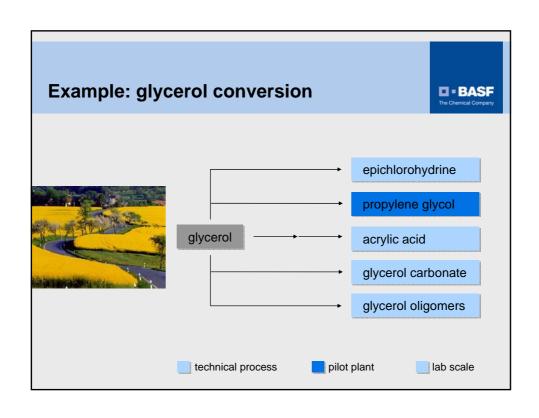


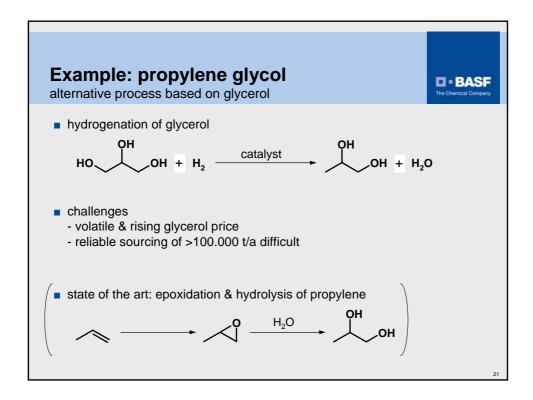


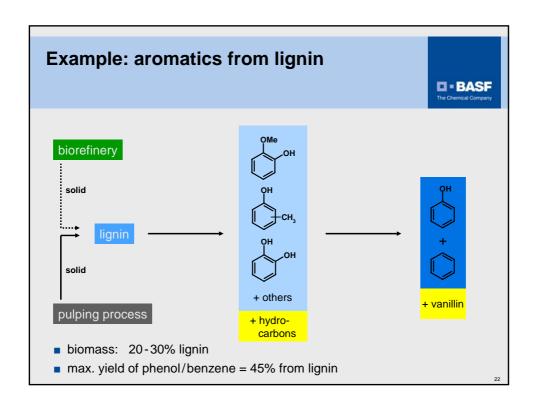












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Summary Chemicals from renewable raw materials



- Renewable raw materials are well-established in the chemical industry
- Sufficient renewable raw materials must be available at competitive prices:

 A rising price ratio of 'fossil to renewable raw materials' elevates the importance of renewable raw materials
- An increasing raw material competition between chemical products based on renewable raw materials, biofuels and nutrition may be expected
- Cost effectiveness and technical feasibility of base chemicals from renewable raw materials have to be explored
- Sustainability has to be analyzed carefully for every alternative process or product (life cycle analysis, e.g. via BASF eco-efficiency analysis)
- Chemical products from renewable raw materials requires:
 - > Verbund structure and value added chains based on renewable raw materials
 - → A broad technology portfolio:

 - chemical catalysis: higher selectivity and stability
 biotechnological catalysis: higher stability and space time yield
 - chemical engineering: solid handling and downstream

